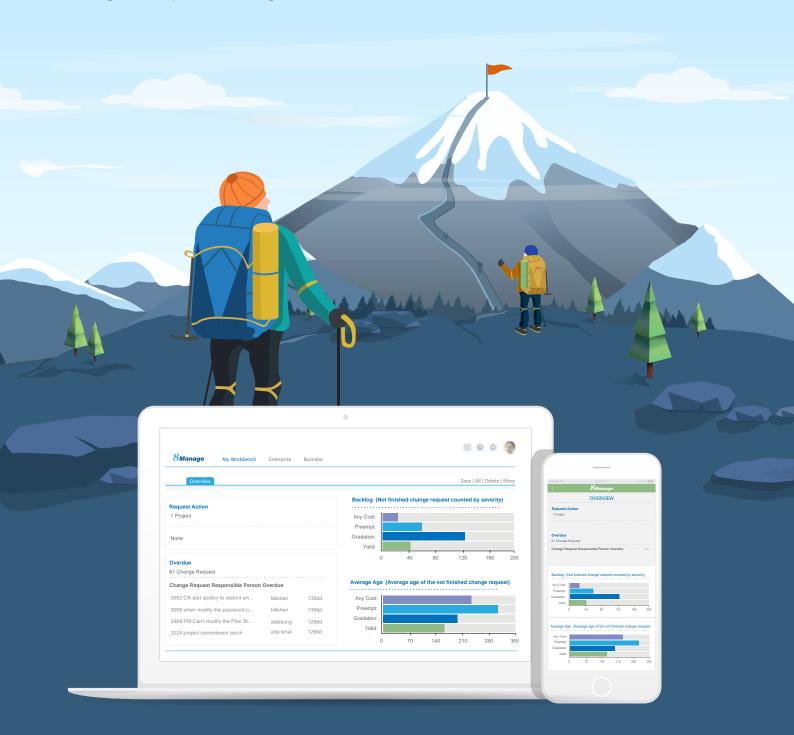


# 8Manage Business Project Management

8Manage allows you to see full picture of the following types of projects:

- Business project management
- Technical project management
- Program and portfolio management



8Manage is a business project management platform that supports planning, collaboration and execution and arm the team with real-time reliable information to increase accountability and effectiveness.



#### Project plan & execution are linked in real-time

In 8Manage, the current plan always reflects the latest status of the project teams deliverables and accomplishments.

#### Know the whole project from one page

8Manage business map helps you control the entire project from one page, detect and solve the project risks and issues at the earliest time.

#### Access quip and increase efficiency

Get the same functionality and know the latest project status from anywhere with 8Manage mobile app.

#### Automatic warning of overdue and over-spending

Automatically detect the overdue project activities, overspending, overloaded resources and inform the project-related personnel.

#### Connect project and business

Control the contract execution, delivery, cost and revenue with project, greatly speed up contract operations and settlement.



Payment & Procurement Mgt

8Manage can help you to manage clients, contracts, projects, resources, activities, procurements, delivery and acceptance, cost and income. With 8Manage, you can maximize efficiency of your normal operations and minimize damages and delays of your abnormal operations by detect deviations or problems and their root causes at the earliest possible time.

8Manage can manage different types of business projects such as construction, professional service, OEM, BPO/ITO projects.

# 1. Project Mgt

8Manage provides features to support the following 9 major areas:



#### You can select part or all of these features to manage your projects.

- Policy setting
- Project plan and cost approval
- Resource Mgt
- Deliverable planning, quality control and delivery and acceptance
- Schedule, cost, problem and change tracking
- Risk recording and mitigation

# 2. Contract and Project Integrated Mgt

#### 8Manage supports the entire contract and project life cycle which includes:

- Proposal and quotation mgt
- Contract and project execution mgt
- Milestone completion and SLA monitoring
- Change, change impact, revenue, cost and profit mgt
- Invoice and payment mgt
- Client satisfaction and contract renewal mgt



#### Real-time Interconnectivity

8Manage contract and project and interconnected in real-time, for example:

- Project cost would directly affect contract cost and profit
- The delay in project deliverable would directly affect contract revenue.
- The quality of project deliverable would directly affect contract SLA results

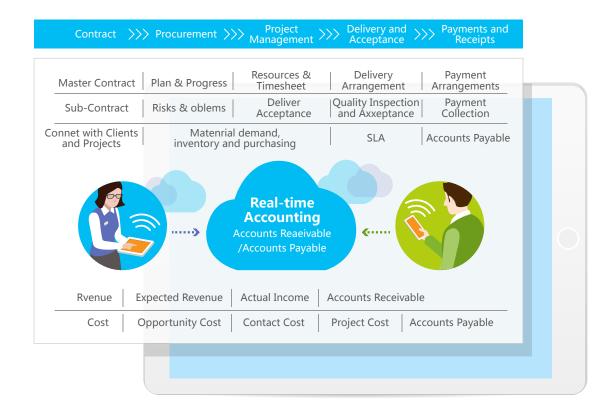
#### One contract can represent one or more projects

In most cases, a contract represents a single project. But in some areas such as investment and outsourcing, it is possible that a contract can create multiple projects and their results collectively affect the return of investment.

# 3. Contract Mgt

#### 8Manage supports the following contract mgt features:

- Contract approval
- Transaction Contents (Products, Services and Prices)
- Delivery and SLA
- Procurement and payment
- Cost and profit mgt
- Payment terms, invoice and payment mgt
- Revenue recognition and mgt accounting
- Contract renewal mgt



#### Sales Contract:

8Manage supports sales contracts for products only, service only and products and services together. It also supports master contract for specifying terms and conditions and associated sub-contracts or Statements of Work (SOW) to transact incrementally. 8Manage sales contract can be generated from or linked to a customer opportunity and be used to handle invoicing and payment.

#### **Procurement Contract:**

8Manage supports procurement contracts for buying products only, service only and products and services together. It also supports master contract for specifying terms and conditions and associated sub-contracts or Statements of Work (SOW) to transact incrementally. 8Manage procurement contract can be generated from or linked to a procurement plan and be used to handle invoicing and payment.

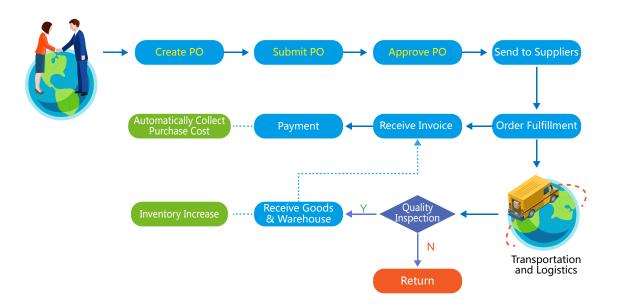
### 4. Customer & Opportunity Mgt



# 8Manage supports establishment and maintain complete customer information, including the following:

- Client organization chart and contact information
- Financial summaries and credit ratings
- Topics/Products of Interest
- Cross-selling and up-selling information
- Opportunities and communication records and results
- Historical quote, transaction and delivery information
- Customer satisfaction information
- Accountable receivable, invoice and payment information

### 5. Supplier & Procurement Mgt



# 8Manage provides the following features to help the user manage contract-based procurement project in a more systematical a manner.

- Supplier recruitment and pre-qualification
- Supplier basic, product, service and rating information
- Supplier qualification and approval
- Purchase plan and requisition
- Quotation and price comparison
- Purchase order mgt
- Delivery, qualify and acceptance mgt
- Invoicing and payment mgt
- Supplier KPI and performance mgt

### 6. Accounting Mgt

8Manage can aggregate and de-aggregate revenue and cost budget and actual numbers from the lowest level projects to their associated contracts and from contracts to their associated organizations in real-time.



# 7. Income Mgt

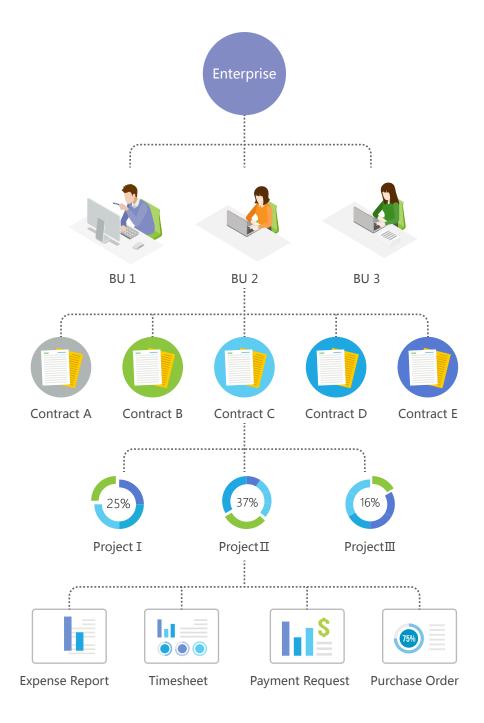
#### 8Manage helps an organization to establish revenue target and track result.

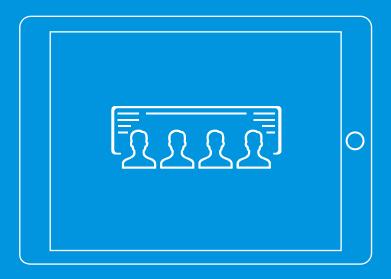
- Revenue target
- Real-time revenue recognition
- Detect deviation from target at the earliest possible time
- Display revenue according to region, organization, line of business and currency
- Sales funnel analysis



# 8. Profitability Mgt

8Manage provides profitability mgt from the lowest level of projects and contracts where revenue and cost occur to the highest level of the enterprise.





**8**Manage PM

#### www.8manage.com

Wisage Technology is an international software product company with clients in many countries and regions, including the U.S., Canada, China mainland, Hong Kong, Macau, Taiwan, Malaysia and Singapore. All its products are mobile internet ready and can be accessed with IE, Firefox, Safari and Chrome browsers and we also provide different apps on Android and iOS. It offers perpetual licenses for all regions and SaaS in certain regions only for the following products:

8Manage eLeave

8Manage eLearning

8Manage eSurvey

8Manage CRM : Mobile Internet CRM

8Manage SPM : Supplier & Procurement Management 8Manage Simple PM : Simple to Start & Extend PM

**8Manage PM** : Advanced Tool for Project Planning & Execution

8Manage PMO : High Performance PMO

**8Manage Finance**: Strong Connectivity with Businesses & Operations

8Manage HR : Human Capital Management 8Manage OA : New Generation Office Automation

8Manage BI : Point-and-click BI

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