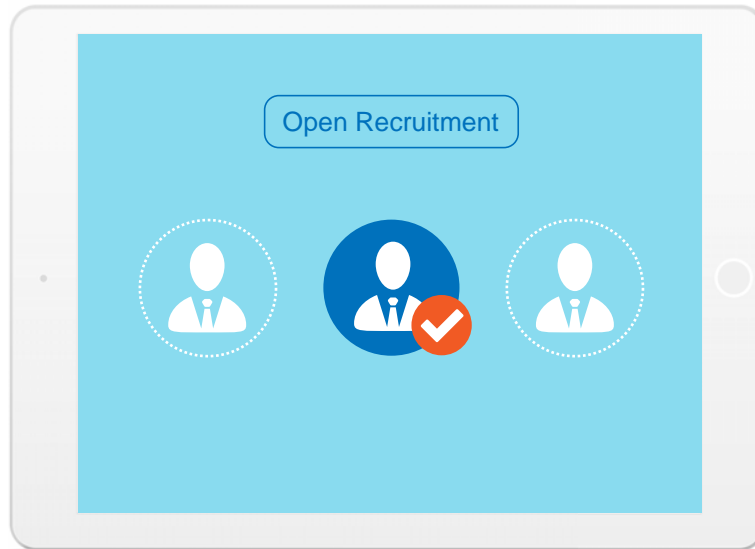


## Straight Through Procurement

8Manage is the most advanced and comprehensive eProcurement & eTendering system on the market. It uses a combination of real-time business protocols & mobile internet technology to leapfrog procurement efficiency and control.

# 1. Open Recruitment for New Suppliers

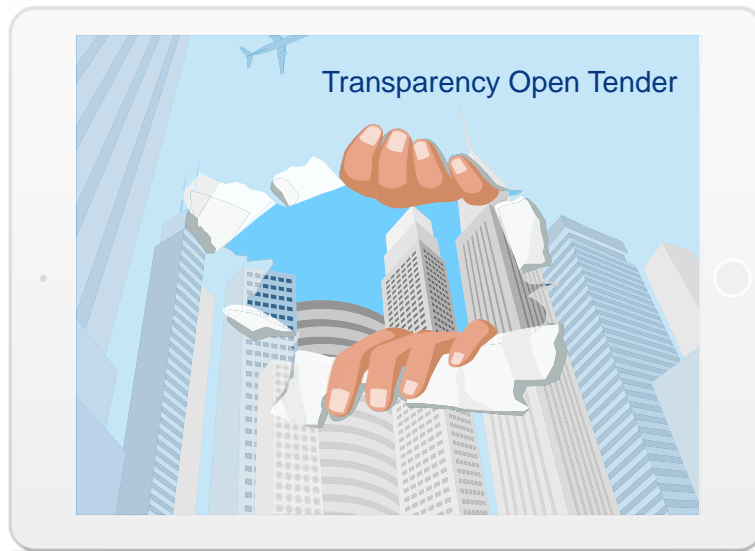
The enterprise can use 8Manage [eCampaign](#) to publicize its open recruitment of new suppliers in its Open Recruitment webpage. All suppliers who are interested can fill in the information on the Open Recruitment webpage and scoring and pre-qualification will be done automatically and the new suppliers can be instantly become pre-qualified suppliers.



8Manage provides [eQuestionnaire & Scoring](#) tool to allow the user to setup different questionnaires, assign different weights and setup different scoring methods for different open recruitments for different types of suppliers at different times. Once the rules, questionnaire and scoring methods are setup, all the interactions and result recordings are [automatic](#).

# 2. Open Tender

The enterprise can use 8Manage [eAnnouncement](#) to publicize its open tender in its Open Tender webpage to the suppliers. All suppliers who are interested can fill in the information on the Open Tender webpage and scoring and pre-qualification will be automatically done according the tender nature rules specified by the user and the new suppliers can be instantly become the pre-qualified suppliers for the open tender.



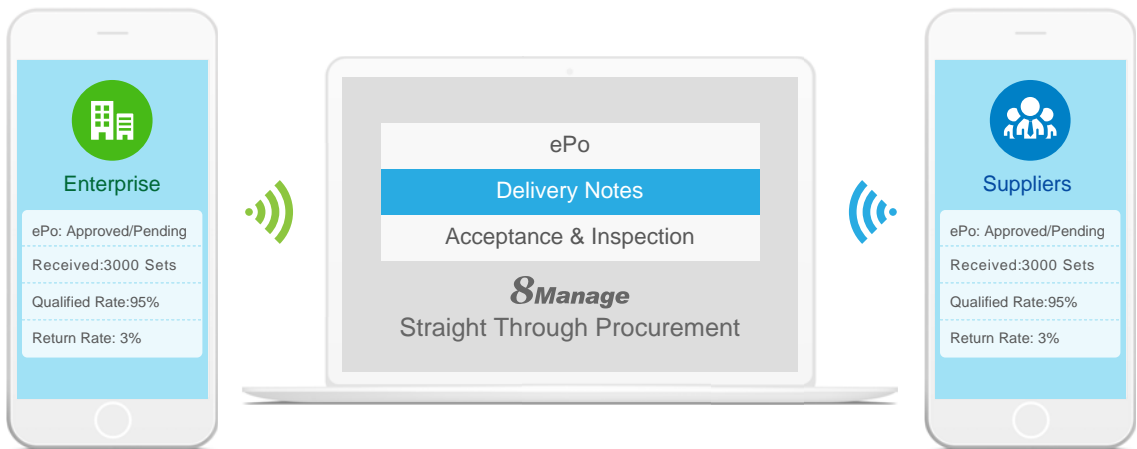
8Manage provides eQuestionnaire & Scoring tool to allow the user to setup different questionnaires, assign different weights and setup different scoring methods for different open tenders for different tender natures at different times. Once the rules, questionnaire and scoring methods are setup, all the interactions and result recordings are automatic.

### 3. eQuote



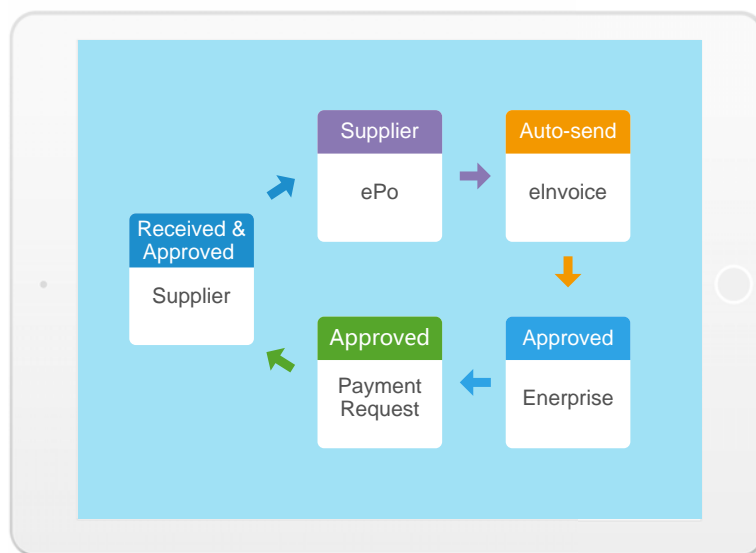
The enterprise can use PC or mobile apps to Request for Quote and obtain quotes from the suppliers in real-time. The system will control the quote submission period and will not accept submissions once the period is over. The quotes can be automatically stored in [Quotation Master](#) or used for the specific [Automatic Quote Comparison](#) or [Tender Evaluation](#) according to the preset rules. If [Reverse Auction](#) is applicable for the situation, the user can choose to do real-time reverse auction to encourage the suppliers to bid down on the prices. Once a final quote is selected, the Purchase Requisition together with the final quote can be [automatically converted](#) to ePO.

## 4. ePO & Delivery



In the 8Manage Straight Through Procurement environment, the supplier will automatically receive the ePO once it is generated and approved. The supplier can review the ePO and then do confirmation. Once the ePO is confirmed, the supplier can generate [delivery notes](#) from the ePO and the enterprise can arrange for delivery inspection and acceptance and the [quality issues, accepted & returned quantities and warehouse information](#) will be automatically captured in the 8Manage database and reflected in the ePO.

## 5. eInvoice & ePayment



Once the ePO is confirmed, the supplier can automatically generate eInvoice according to the payment terms defined in the ePO and the eInvoice will be automatically sent to the enterprise. The eInvoice will trigger the Invoice Received approval process in the enterprise and once the Invoice Received is approved, the corresponding Payment Request will be automatically generated and if the Payment Request is approved, then the payment will be sent to the supplier automatically.

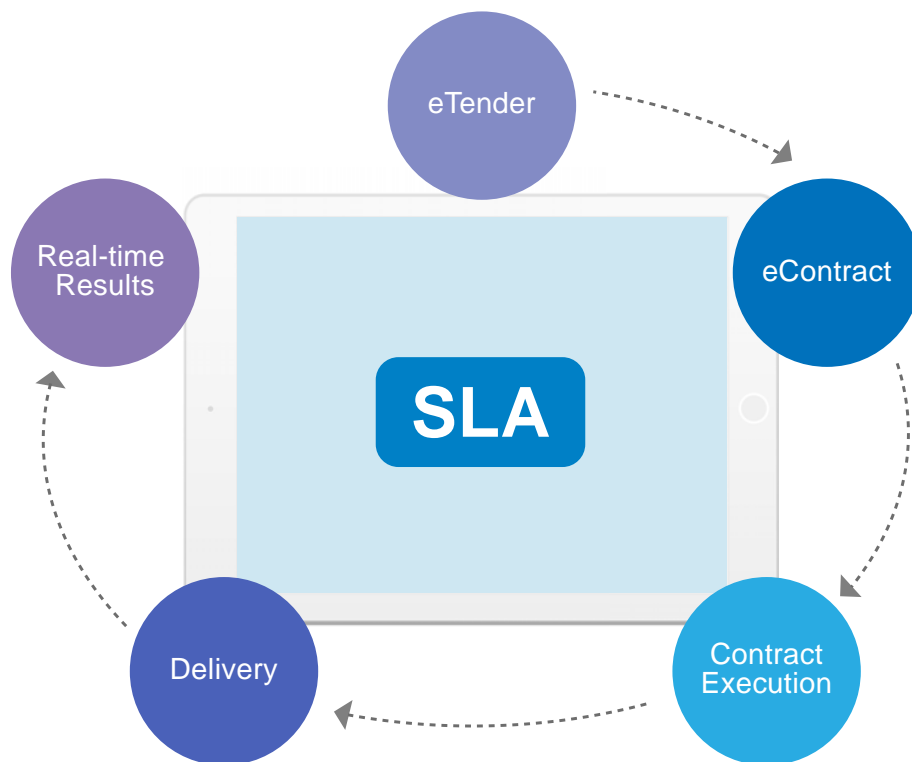
## 6. eTender

An eTender can be automatically generated from a ePurchase Requisition and the corresponding suppliers information can also be automatically carried over. Using eTender, the enterprise's tendering team and the suppliers can do issuing tender documents, tender queries, tender amendments, receiving tender responses, tender negotiations and final decision announcement interactively online. eTender also supports the enterprise to do supplier long list to short list, tender rule settings, approval, budget control, opening, evaluation online.



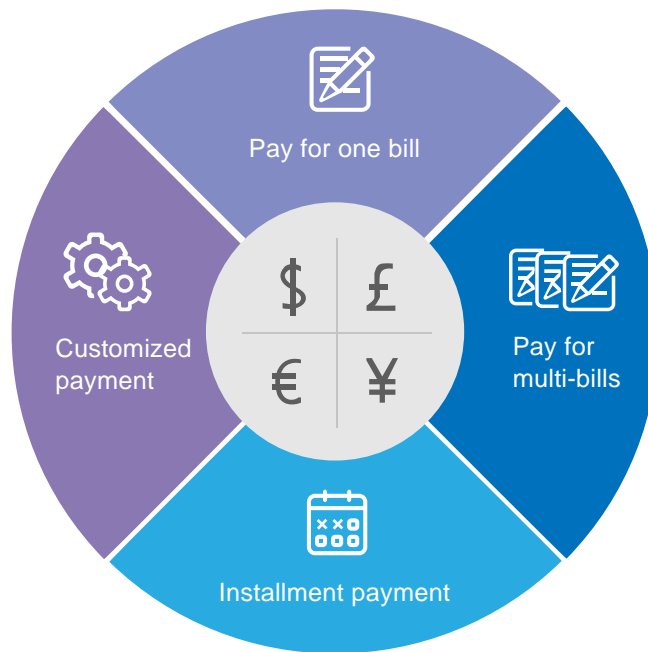
## 7. eContract & eSLA

An **eContract** can be automatically generated from the **eTender** after the final selection is complete. The user can specify price, deliverable, due date, Service Level Agreement (SLA), penalty, payment term and renewal information in the eContract. Once the eContract is setup, the supplier can start delivering according to the deliverable milestones defined in the eContract and delivery will automatically trigger review and acceptance on the enterprise side. The eSLA results will be automatically captured and calculated in real-time based on the preset criteria. If an eSLA result triggers a penalty, the penalty amount will be automatically aggregated and reflected in the Profit & Loss of the eContract.



## 8. eSettlement

Both ePO and eContract support payment terms, credit notes and adjustments. Multiple and/or special settlement methods which are supplier or product specific can be customized and linked in.



## 8Manage SPM



[www.8manage.com](http://www.8manage.com)

Wisage Technology is an international software product company with clients in many countries and regions, including the U.S., Canada, China mainland, Hong Kong, Macau, Taiwan, Malaysia and Singapore. All its products are mobile internet ready and can be accessed with IE, Firefox, Safari and Chrome browsers and we also provide different apps on Android and iOS. It offers perpetual licenses for all regions and SaaS in certain regions only for the following products:

<b>8Manage CRM</b> : Mobile Internet CRM	<b>8Manage eExpense</b> : Web & Smartphone Expense Report System
<b>8Manage SPM</b> : Supplier & Procurement Management	<b>8Manage eLeave</b> : eLeave & Leave Management
<b>8Manage Simple PM</b> : Simple to Start & Extend PM	<b>8Manage eTimesheet</b> : Web & Smartphone Timesheet System
<b>8Manage PM</b> : Advanced Tool for Project Planning & Execution	<b>8Manage eLearning</b> : Advanced eLearning System
<b>8Manage PMO</b> : High Performance PMO	<b>8Manage eSurvey</b> : Easy-to-use eSurvey System
<b>8Manage Finance</b> : Strong Connectivity with Businesses & Operations	<b>8Manage eDMS &amp; KM</b> : eDocument & Knowledge Management
<b>8Manage HR</b> : Human Capital Management	
<b>8Manage OA</b> : New Generation Office Automation	
<b>8Manage BI</b> : Point-and-click BI	
<b>8Manage O2O</b> : B2C, B2B, eExchange, eSettlement & eERP	
<b>8Manage FAS</b> : Knowledge Enterprise Full Automation Suite	
<b>8Manage eERP2</b> : Manufacturer eERP2	

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