

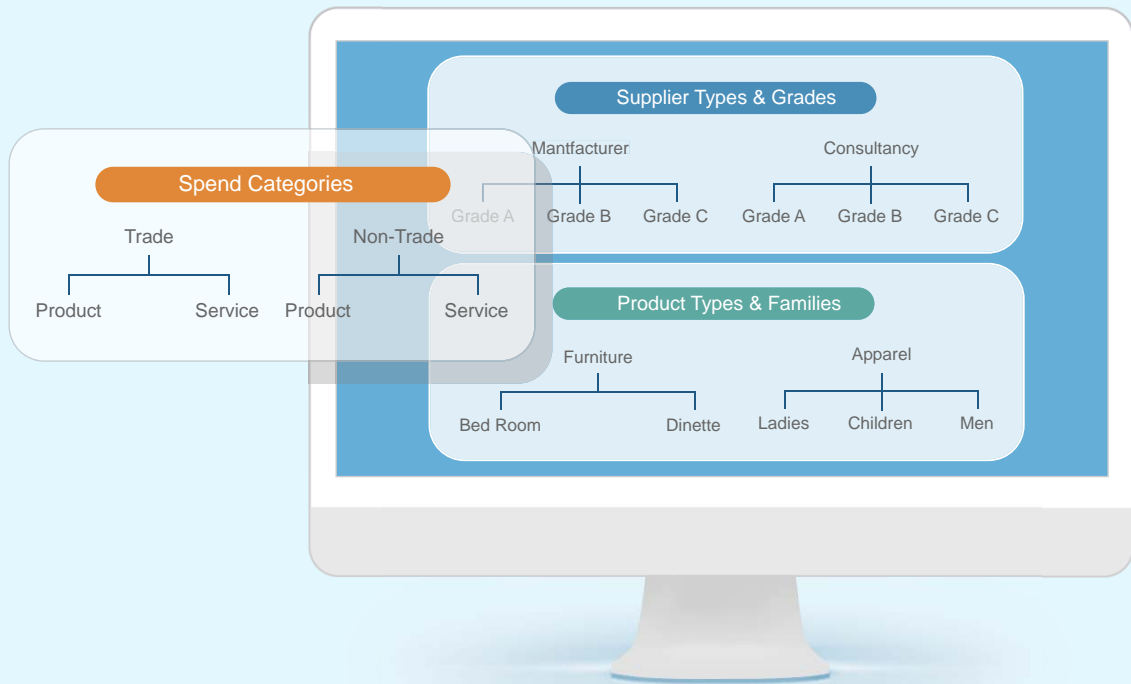
One Step To Spend Intelligence

8Manage SPM can aggregate and classify organization's spend data for its purpose of reducing costs, improving operational performance and ensuring compliance. For the organizations that are using multiple disparate systems for item purchases and expense reports, they can migrate their data to 8Manage SPM and won't need to worry about data cleansing and migration subsequently and dashboard and report generation repeatedly.



1. Automatic classification of spend data as they are entered, not afterwards

8Manage SPM allows user-defined expense categories and subcategories, product types and families and supplier types and grades.



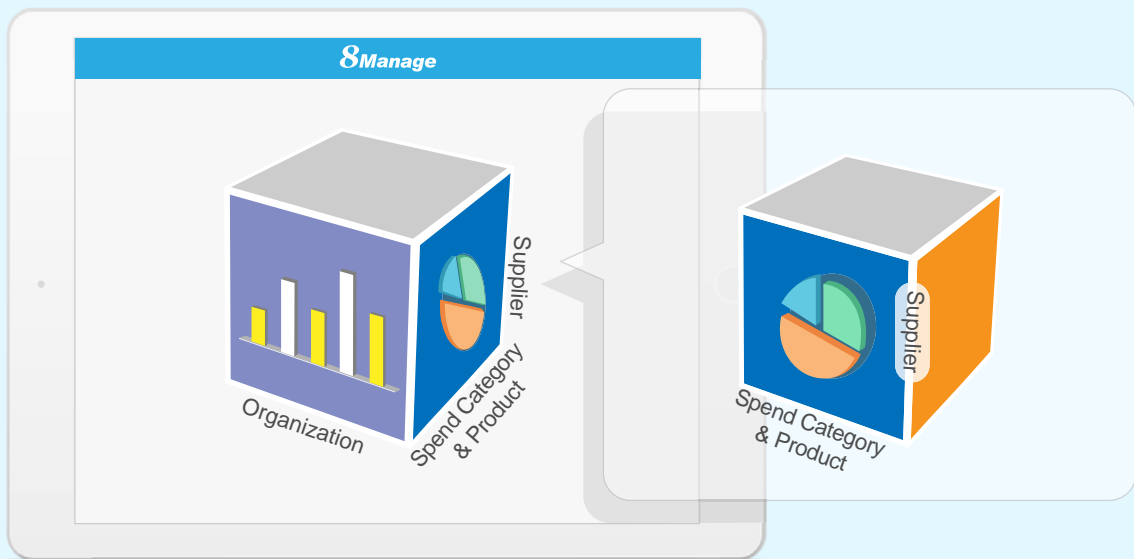
After the above spend classification framework is setup, 8Manage SPM will automatically classify spend data as they are being entered and no data collection and cleansing are necessary since 8ManageOne Design One System architecture reinforces strong data classification and linkage for sales and operations.

2. Automatic aggregation of spend data in real-time

8Manage SPM can automatically aggregate spend data according to Organization, Spend Type & Product and/or Supplier.

8Manage SPM can help the user generate answers to the following questions affecting their spending, including:

- What are the organization really spending?
- With whom the organization spending it?
- Is the organization getting what' s been promised for that spend?






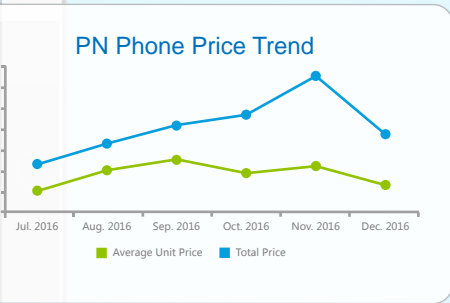
The spend visibility provided by 8Manage SPM Spend Intelligence helps the user gain insights into what their organization buys and from whom, and it helps them realize savings promised by past sourcing efforts.

3. Embedding spend intelligence in procurement process

In 8Manage SPM, Spend Intelligence is embedded in the procurement process. For example, when the user is reviewing the real-time quotes submitted by the suppliers, she can click the “[Price Trend](#)” icon to view the price trend information.

Real-time Quotes **8Manage**

Icon	Name	Requested Quantity	Suppliers	Unit Price	Base %	Status
	Telephone Description>	50	ACHIEVO (Not Yet Submitted for Approval)	HKD 25.50	100%	Purchase Order Generated
	Office Chair Description>	50.00				
	Mouse Description>	30.00	ACHIEVO (Not Yet Submitted for Approval)	HKD 13.00	100.78%	Purchase Order Not Yet Generated



The user can also click the “Best Price” icon to view the best price offered from each supplier.



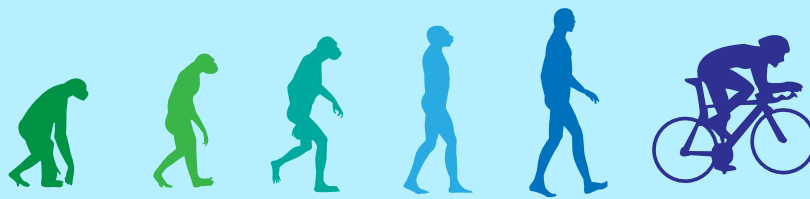
4. Spend insights & reports

8Manage SPM provides the user with insights into which department is purchasing what and at what prices.



8Manage SPM allows the user to find out the purchases are from whom and at what prices.





www.8manage.com

Wisage Technology is an international software product company with clients in many countries and regions, including the U.S., Canada, China mainland, Hong Kong, Macau, Taiwan, Malaysia and Singapore. All its products are mobile internet ready and can be accessed with IE, Firefox, Safari and Chrome browsers and we also provide different apps on Android and iOS. It offers perpetual licenses for all regions and SaaS in certain regions only for the following products:

- | | |
|---|--|
| 8Manage CRM : Mobile Internet CRM | 8Manage eExpense : Web & Smartphone Expense Report System |
| 8Manage SPM : Supplier & Procurement Management | 8Manage eLeave : eLeave & Leave Management |
| 8Manage Simple PM : Simple to Start & Extend PM | 8Manage eTimesheet : Web & Smartphone Timesheet System |
| 8Manage PM : Advanced Tool for Project Planning & Execution | 8Manage eLearning : Advanced eLearning System |
| 8Manage PMO : High Performance PMO | 8Manage eSurvey : Easy-to-use eSurvey System |
| 8Manage Finance : Strong Connectivity with Businesses & Operations | 8Manage eDMS & KM : eDocument & Knowledge Management |
| 8Manage HR : Human Capital Management | |
| 8Manage OA : New Generation Office Automation | |
| 8Manage BI : Point-and-click BI | |
| 8Manage O2O : B2C, B2B, eExchange, eSettlement & eERP | |
| 8Manage FAS : Knowledge Enterprise Full Automation Suite | |
| 8Manage eERP2 : Manufacturer eERP2 | |

North, Central & South Americas

24 West Borough Street,
Thornhill, Markham Ontario L3T 4X5
T: +1 (647) 709-8369

Asia Pacific

2702-6 Lucky Commercial Centre
103-9 Des Voeux Road West Hong Kong
T: +(852) 8141 0396

China

Room E1, 16/F China Everbright Bank Building
689 Tianhe Beilu Guangzhou 510630
T: +(86) 20 3873 2292